

## Section-1

Ques 2

Ans:-

Positive motivation makes people willing to do their in the best way they can and improve their performance. Positive motivations offers some reward to people to act in the desired manner.

Negative motivation means the act of forcing employees to work by means of threats and punishment.

What is motivation and its features?

Motivation is the process that account for and individual internally direction and persistence of effort to work attaining a goal.

What are the 4 factors of motivation?  
There are four factors of motivation that exist in every organization or business.

- ① Leadership style
- ② The organization climate
- ③ The reward system
- ④ The structure of work.

Q. What is motivation process.

The motivation process progresses through a series of discrete steps.

Needs / motives are the starting point of motivation.

An unmet need creates tension that stimulates drive.

What are the five factors of motivation.

The 5 primary motivation factors

\* Fear workers have to know there will be consequences for poor performance and bad behavior

\* Peer pressure. Good managers use people to motivate each other

\* Pride.

\* Recognition

\* Money

Q. How do you tell what an individual is motivated by.