

Ans 3

B2B E-commerce :- B2B Commerce or e biz is a slightly more evolved version of commerce. This type of e-commerce. This type of E-commerce is the electronic exchange of business document among business for the purpose of conducting commerce. This began with the electronic Data Interchange (EDI)

Managerial Issues in E-commerce :-

1. cash on delivery is the preferred payment mode
2. High failure rate of payment gate way
3. poor internet connectivity
4. Lack of usage of smartphones prevent customer to shop on the go.

Existing business strategy :- AN

e-commerce

Exit strategy can mean many things but it's basically a way to separate yourself from your business.

In most cases this means selling most or all of your business. It could mean hiring someone to run your business in your absence or it might involve a unique arrangement that works for you.

- medical issues that make it impossible to work.
- family issue that distract you from your to seek employment
- you reach a point where you want to retire.