

## \* Risk and feasibility analysis :

\* Risk analysis is the predominant technique used by information security professionals to establish the feasibility of information system controls. yet it fails an essential test of scientific method, it lacks statistical rigour and its subject to social misuse.

\* An analysis and evaluation of proposed project to determine if it is technically feasible, is feasible within the estimated cost, and will be profitable. feasibility studies are almost always conducted where large sums are at stake. also called feasibility analysis

\* As the word feasibility analysis suggest a feasibility analysis is carried out to decide on the viability of proposed venture. basically it answers the essential questions of is it a viable option and should the project be implemented. All stages of analysis are carried out in order to answer this question.

## (b) Proposal Development :-

A proposal development process helps organizations respond to buyer Request for Proposal (RFP). Having an established proposal development process should help ensure organizations develop the best proposal possible that satisfies all the buyers needs and requirements.

## \* Steps in a proposal Development process :-

### Step 1: Form your team :-

The key players include the program manager (PM) who runs the actual project if awarded, and the proposal manager who is responsible for executing the proposal development process.

### Step 2: Plan :-

An effective plan that gives a timeline on when items are due and roles and responsibilities to all proposal team members.

### Step 3: Developing the outline.

### Step 4: Hold formal kickoff meeting.

### Step 5: Prepare story board.

Step 6 :- Pink Review

Step 7 :- Prepare first Draft.

Step 8 :- Prepare Second Draft

Step 9 :- Red team Review

Step 10 :- Submit final Draft