



**DR. A. P. J. ABDUL KALAM TECHNICAL UNIVERSITY, UP**  
LUCKNOW, UTTAR PRADESH, INDIA

**GRADE SHEET**  
**FINAL YEAR**

**Master of Business Administration**



Session: 2020-21

Name of Candidate : ABHINAV TRIPATHI  
Father's Name : BRIJESH  
Name of Institution : SHAMBHU NATH INSTITUTE OF ENGG & TECHNOLOGY, ALLAHABAD

Sl. No. : SS2108203827  
Roll No. : 1901620700001  
Enrollment No. : 190162070027768

| THIRD SEMESTER        |   |           |       | FOURTH SEMESTER       |  |           |       |
|-----------------------|---|-----------|-------|-----------------------|--|-----------|-------|
| Subject Code and Name |   | Credit    | Grade | Subject Code and Name |  | Credit    | Grade |
| <b>THEORY</b>         |   |           |       | <b>THEORY</b>         |  |           |       |
| KMB301                | Strategic Management                          | 3         | C     | KMB401                | Project Management                             | 3         | A     |
| KMB302                | International Business Management             | 3         | B+    | KMB402                | Entrepreneurship Development                   | 3         | A     |
| KMBHR01               | Talent Management                             | 3         | B     | KVE401                | Universal Human Values and Professional Ethics | 3         | A+    |
| KMBHR02               | Performance and Reward Management             | 3         | B+    | KMBHR05               | International Human Resource Management        | 3         | A     |
| KMBMK01               | Sales & Retail Management                     | 3         | B     | KMBMK04               | Marketing of Services                          | 3         | A     |
| KMBMK02               | Consumer Behaviour & Marketing Communications | 3         | B     | KMBMK05               | Marketing Analytics                            | 3         | B+    |
| KMBMK03               | Digital & Social Media Marketing              | 3         | B     |                       |  |           |       |
| <b>PRACTICALS</b>     |   |           |       | <b>PRACTICALS</b>     |  |           |       |
| KMB303                | Summer Training Project Report & Viva Voce    | 3         | A     | KMB405                | Research Project Report and Viva Voce          | 6         | A+    |
| <b>Total Credits</b>  |   | <b>24</b> |       | <b>Total Credits</b>  |  | <b>24</b> |       |

| Semester Grade Point Average |         |         |         | CGPA | Result  |
|------------------------------|---------|---------|---------|------|---------|
| 1st Sem                      | 2nd Sem | 3rd Sem | 4th Sem |      |         |
| 5.50                         | 7.78    | 7.38    | 9.25    | 7.49 | I - DIV |

Checked By :

Declared On : 19/08/21

Printed On : 1/12/2021

Controller of Examination